

DESC-BZD

July 03, 2001

SUBJECT: Atlantic/Europe/Mediterranean(AEM) Award & Supply Data for Solicitation RFP SP0600-01-R-0033 with Amendments 0001 through 0004.

Forwarded for your information is the Award & Supply Data for the Atlantic/Europe/Mediterranean (AEM) Purchase Programs 1.1b, 1.1d, and 1.1i, Solicitation SP0600-01-R-0033, and Amendments 0001 through 0004 for the following products:

RFP Item No.	Product	Quantity (USG)	Delivery Period
0000	F76	117,000,000	July 1, 2001 – June 30, 2002, plus a 30 day carry-over period
0100	MUI	800,000	
0200	JP8	319,330,000	
0300	JP5	55,000,000	

The contracts listed in this Award & Supply Pattern escalate based on the following:

REFERENCE PRICE TABLE			
Name of Publication	Heading Under Which Reference Price is Published and Price Report	Location Where Reference Price is Applicable	Reference Price effective <u>December 12, 2000</u> (Excludes All Taxes)
Platt's Oilgram Price Report (U.S. Edition)	Product Price Assessments (European Bulk)	See below	Reference price is the average of the low and high prices for the ten published effective days' price preceding date of lift.

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Product	Reference Product (Location)	Reference Price/USG effective December 12, 2000
F76	Gasoil 0.2 (100% FOB Med Basis Italy)	\$0.909733
MUI	Regular Unleaded (100% Cargoes FOB NWE)	\$0.686371
JP5	Jet Kerosene (100% Cargoes CIF NWE Basis ARA)	\$1.007512
JP8	Jet Kerosene (100% Cargoes CIF NWE Basis ARA)	\$0.990272
JP8	Jet Kerosene (100% FOB Med Basis Italy)	\$0.880732

Encl

WILLIAM A. MACLAREN, JR.
Acting Chief, Contracting Division
Bulk Fuels

SUBJECT: Atlantic/Europe/Mediterranean (AEM) Award & Supply Data
Solicitation RFP SP0600-01-R-0033

SUMMARY OF AWARDS ATLANTIC/EUROPEAN/MEDITERANNEAN (AEM) SP0600-01-R-0033					
FOB Point	Mode & O/D	Product	Quantity (USG)	Unit Price Effective December 12, 2000 (USD/USG)	Estimated Dollar Value
SP0600-01-D-0489	TotalFinaElf – June 7, 2001				
Antwerp, Belgium	PL/O	JP8	45,000,000	\$0.981272	\$44,157,240.00
		Total	45,000,000		\$44,157,240.00
SP0600-01-D-0490	Compania Espanola de Petroleos S.A. (CEPSA) – June 7, 2001				
Algeciras, Spain	TK/O	JP5	28,540,000	\$1.047785	\$29,903,783.90
		Total	28,540,000		\$29,903,783.90
SP0600-01-D-0491	Air BP Limited– June 8, 2001				
Killingholme, UK	PL/O	JP8	94,000,000	\$0.994017	\$93,437,598.00
Rotterdam, Netherlands	PL/O	JP8	27,900,000	\$0.980346	\$27,351,653.40
Rotterdam, Netherlands	PL/O	JP8	4,031,600	\$0.981868	\$3,958,499.03
		Total	125,931,600		\$124,747,750.43
SP0600-01-D-0492	Aral Mineraloelvertrieb GmbH – June 7, 2001				
Rotterdam, Netherlands	PL/O	JP8	3,284,200	\$0.980224	\$3,219,251.66
Rotterdam, Netherlands	PL/O	JP8	3,284,200	\$0.981137	\$3,222,250.14
		Total	6,568,400		\$6,441,501.80
SP0600-01-D-0493	ExxonMobil – June 6, 2001				
Augusta, Sicily	PL/O	JP5	26,460,000	\$1.062510	\$28,114,014.60
		Total	26,460,000		\$28,114,014.60
SP0600-01-D-0494	Motor Oil Hellas (MOH). – June 7, 2001				
Aghii Theodori, Greece	TK/O	F76	77,000,000	\$0.978169	\$75,319,013.00
Aghii Theodori, Greece	TK/O	JP8	117,350,000	\$0.991545	\$116,357,805.75
Aghii Theodori, Greece	TK/O	MUI	800,000	\$0.781751	\$625,400.80
		Total	195,150,000		\$192,302,219.55
SP0600-01-D-0495	AgipPetroli S.P.A. – June 7, 2001				
Priolo, Italy	PL/O	F76	40,000,000	\$0.947700	\$37,908,000.00
Fiorenzuola, Italy	PL/O	JP8	24,480,000	\$0.968897	\$23,718,598.56
		Total	64,480,000		\$61,626,598.56

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UNSUCCESSFUL OFFERORS			
The following companies were unsuccessful for the following products under Solicitation SP0600-01-R-0033			
Contractor/FOB Point	Product	Mode & O/D	Final Proposal Price (USD/USG)
AIR BP LIMITED Lavera Refinery, France Le Havre, France Rota, Spain	JP8 w/SDA JP8 w/ SDA JP8 w/SDA	PL/O PL/O PL/O	\$1.008541 Withdrew Withdrew
ARAL MINERALOELVERTRIEB GmbH Lingen, Germany	JP8 w/SDA JP8 w/SDA	PL/O PL/O	\$0.985705 \$0.999407
COMPANIA ESPANOLA DE PETROLEOS S.A. (CEPSA) Algeciras, Spain DFSP Rota, Spain	F76 F76 F76 JP5 JP5 JP8 w/o add JP8 w/o add JP8 w/o add	TK/O BG/D BG/D BG/D BG/D BG/D BG/D TK/O	\$1.042139 \$1.069258 \$1.064472 \$1.074117 Unacceptable \$1.035938 \$1.031371 \$1.010057
CONOCO LIMITED GPSS United Kingdom	JP8 w/o add	PL/O	Unacceptable
EXXONMOBIL FUELS MARKETING COMPANY FOS Yanbu, Saudi Arabia	JP8 F76 JP5	PL/O TK/O TK/O	Withdrew Withdrew Withdrew
MOTOR OIL HELLAS (MOH) Aghii Theodori, Greece	JP5	TK/O	\$1.146607
OLIUFELAGID DFSP Helguvik	MUI	BG/D	\$0.837902

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UNSUCCESSFUL OFFERORS			
The following companies were unsuccessful for the following products under Solicitation SP0600-01-R-0033			
Contractor/FOB Point	Product	Mode & O/D	Final Proposal Price (USD/USG)
REFINERY ASSOCIATES OF TEXAS, INC. (RAOT) B' Brugia, Malta Killingholme, U.K.	F76 JP8 JP8	TK/O TK/O PL/O	Withdrew Withdrew Withdrew
SHELL AVIATION Shell Haven, U.K. Killingholme, U.K. Stanlow, U.K. Pernis, Rotterdam, Netherlands Berre, France Le Havre, France	JP8 w/o add JP8 w/o add JP8 w/o add JP8 w/o add JP8 w/o add JP8 w/SDA JP8 w/SDA JP8 w/SDA JP8 JP8	PL/O PL/O PL/O TK/O PL/O PL/O PL/O PL/O TK/O	\$0.995496 \$0.996258 \$0.997019 Withdrew Withdrew \$1.000625 \$1.001234 \$1.002452 Unacceptable Withdrew
SKELJUNGUR DFSP Helguvik	MUI	BG/D	\$0.837050

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AWARD DATA F76 (0000) ORDERING PERIOD: Date of Award to June 30, 2002 RFP SP0600-01-R-0033 REFERENCE PROGRAM: 1.1b REFERENCE PR: SC0600-01-0327			
Contractor/Source	Award Quantity (USG)	Award Price (USD/USG)	Contract
Agip Petroli S.P.A. Priolo, Italy	40,000,000	\$0.947700	SP0600-01-D-0495
Motor Oil Hellas (MOH) Aghii Theodori, Greece	77,000,000	\$0.978169	SP0600-01-D-0494
Total Quantity Awarded	117,000,000		

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SUPPLY PATTERN F76 (0000) ORDERING PERIOD: Date of Award to June 30, 2002 RFP SP0600-01-R-0033 REFERENCE PROGRAM: 1.1b REFERENCE PR: SC0600-01-0327			
Activity/Contractor	Requirement Quantity (USG)	Award Quantity (USG)	Award Price (USD/USG)
--- GREECE --- DFSP Souda Bay, Greece Motor Oil Hellas Aghii Theodori, Greece	30,000,000	30,000,000	\$0.978169
--- ITALY --- POL Depot Gaeta, Italy Motor Oil Hellas Aghii Theodori, Greece DFSP Augusta, Italy Agip Petroli Priolo, Sicily	2,000,000 40,000,000	2,000,000 40,000,000	\$0.978169 \$0.947700
--- SPAIN --- DFSP Rota, Spain Motor Oil Hellas Aghii Theodori, Greece	45,000,000	45,000,000	\$0.978169
Total Quantity Awarded		117,000,000	

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AWARD DATA JP5 (0300) ORDERING PERIOD: Date of Award to June 30, 2002 RFP SP0600-01-R-0033 REFERENCE PROGRAM: 1.1d REFERENCE PR: SC0600-01-0326			
Contractor/Source	Award Quantity (USG)	Award Price (USD/USG)	Contract
Compania Espanola de Petroleos S.A. Algeciras, Spain	28,540,000	\$1.047785	SP0600-01-D-0490
ExxonMobil Fuels Marketing Company Augusta, Sicily	26,460,000	\$1.062510	SP0600-01-D-0493
Total Quantity Awarded	55,000,000		

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SUPPLY PATTERN JP5 (0300) ORDERING PERIOD: Date of Award to June 30, 2002 RFP SP0600-01-R-0033 REFERENCE PROGRAM: 1.1b REFERENCE PR: SC0600-01-0326			
Activity/Contractor	Requirement Quantity (USG)	Award Quantity (USG)	Award Price (USD/USG)
--- GREECE --- DFSP Souda Bay, Greece Compania Espanola de Petroleos S.A. Algeciras, Spain	19,000,000	19,000,000	\$1.047785
--- ITALY --- DFSP Augusta, Italy ExxonMobil Fuels Marketing Company Augusta, Sicily Compania Espanola de Petroleos S.A. Algeciras, Spain	30,000,000	26,460,000 3,540,000	\$1.062510 \$1.047785
--- SPAIN --- DFSP Rota, Spain Compania Espanola de Petroleos S.A. Algeciras, Spain	6,000,000	6,000,000	\$1.047785
Total Quantity Awarded		55,000,000	

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AWARD DATA JP8 (0200) ORDERING PERIOD: Date of Award to June 30, 2002 RFP SP0600-01-R-0033 REFERENCE PROGRAM: 1.1i REFERENCE PR: SC0600-01-0325			
Contractor/Source	Award Quantity (USG)	Award Price (USD/USG)	Contract
AgipPetroli S.P.A. Fiorenzuola, Italy	24,480,000	\$0.968897	SP0600-01-D-0495
Air BP Limited Killingholme, United Kingdom Rotterdam, Netherlands	94,000,000 27,900,000 4,031,600	\$0.994017 \$0.980346 \$0.981868	SP0600-01-D-0491
Aral Mineraloelvertrieb GmbH Rotterdam, Netherlands Rotterdam, Netherlands	3,284,200 3,284,200	\$0.980224 \$0.981137	SP0600-01-D-0492
Motor Oil (Hellas) Aghii Theodori, Greece	117,350,000	\$0.991545	SP0600-01-D-0494
TotalFina Antwerp, Belgium	45,000,000	\$0.981272	SP0600-01-D-0489
Total Quantity Awarded	319,330,000		

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SUPPLY PATTERN JP8 (0200) ORDERING PERIOD: Date of Award to June 30, 2002 RFP SP0600-01-R-0033 REFERENCE PROGRAM: 1.1i REFERENCE PR: SC0600-01-0325			
Activity/Contractor	Requirement Quantity (USG)	Award Quantity (USG)	Award Price (USD/USG)
--- AZORES --- Lajes Field, Azores Motor Oil (Hellas) Aghii Theodori, Greece	18,480,000	18,480,000	\$0.991545
--- EUROPE --- DFSP Central European Pipeline System (CEPS) Air BP Limited Rotterdam, NL Aral Mineraloelvertrieb GmbH Rotterdam, Netherlands Total Fina Antwerp, Belgium	83,500,000	27,900,000 4,031,600 3,284,200 3,284,200 45,000,000	\$0.980346 \$0.981868 \$0.980224 \$0.981137 \$0.981272
--- ITALY --- Aviano AB, Italy AgipPetroli S.P.A. Fiorenzuola, Italy	24,480,000	24,480,000	\$0.968897
--- SPAIN --- DFSP Rota, Spain Motor Oil (Hellas) Aghii Theodori, Greece DFSP Moron, Spain Motor Oil (Hellas) Aghii Theodori, Greece	23,000,000 11,000,000	23,000,000 11,000,000	\$0.991545 \$0.991545
--- TURKEY --- Incirlik AB, Turkey Motor Oil (Hellas) Aghii Theodori, Greece	55,000,000	55,000,000	\$0.991545

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SUPPLY PATTERN JP8 (0200) ORDERING PERIOD: Date of Award to June 30, 2002 RFP SP0600-01-R-0033 REFERENCE PROGRAM: 1.1i REFERENCE PR: SC0600-01-0325			
--- UNITED KINGDOM --- RAF Fairford, United Kingdom Air BP Limited Killingholme, UK RAF Lakenheath, United Kingdom Air BP Limited Killingholme, UK RAF Mildenhall, United Kingdom Air BP Limited Killingholme, UK	7,000,000 38,000,0000 49,000,000	7,000,000 38,000,000 49,000,000	\$0.994017 \$0.994017 \$0.994017
--- ICELAND --- DFSP Keflavik, Iceland Motor Oil (Hellas) Aghii Theodori, Greece	9,870,000	9,870,000	\$0.991545
Total Quantity Awarded		319,330,000	

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AWARD DATA MUI (0100) ORDERING PERIOD: Date of Award to June 30, 2002 RFP SP0600-01-R-0033 REFERENCE PROGRAM: 1.1b REFERENCE PR: SC0600-01-0327			
Contractor/Source	Award Quantity (USG)	Award Price (USD/USG)	Contract
Motor Oil Hellas (MOH) Aghii Theodori, Greece	800,000	\$0.781751	SP0600-01-D-0494
Total Quantity Awarded	800,000		

SUPPLY PATTERN MUI (0100) ORDERING PERIOD: Date of Award to June 30, 2002 RFP SP0600-01-R-0033 REFERENCE PROGRAM: 1.1b REFERENCE PR: SC0600-01-0327			
Activity/Contractor	Requirement Quantity (USG)	Award Quantity (USG)	Award Price (USD/USG)
--- ICELAND --- DFSP Keflavik, Iceland Motor Oil Hellas Aghii Theodori, Greece	800,000	800,000	\$0.781751
Total Quantity Awarded		800,000	